

BlueOrchard was founded in 2001 by initiative of the UN as the first commercial manager of microfinance debt investments worldwide and since evolved into a leading impact investment manager. The firm is dedicated to fostering inclusive and sustainable growth while providing attractive returns for its investors. Headquartered in Zurich, Switzerland, BlueOrchard has offices in Cambodia, Georgia, Peru, Kenya, Luxembourg, Singapore and Geneva. To date, the company has deployed over USD 5bn in impact investments across 80 emerging and frontier markets, enabling social impact. Become part of this unique success story and join our fast-growing company in **Geneva, Switzerland** as

## Business Development Intern

As part of the Sales team, you will work closely with the Co-Head of Business Development and Senior Sales Professionals to support BlueOrchard's growth strategy.

### Your main responsibilities

- Support Co-Head Business Development in evaluation of new markets, research, business intelligence and investment solutions;
- Business Development Support for European Markets;
- Manage pre- and after-sale information flows;
- Create, enhance, and maintain sales material;
- Support client meetings together with Co-Head BD and Senior Sales;
- Develop and actively manage sales pipelines;
- Plan and organize marketing events for European capitals (Frankfurt, Amsterdam, London);
- Provide input for product development and investment solutions.

### Your skills and experience

- Bachelor or Master's degree, preferably in business administration, economics or finance; CFA or CAIA is a plus;
- Relevant internship experience in a similar role within Financial Services;
- Event Management experience and ability to manage and coordinate multiple tasks;
- Proficiency in Microsoft Office applications;
- Superior communication and presentation skills in both English and French.

### Your personal profile

- Self-starter with strong work ethics and positive energy;
- Proactive, result-driven, flexible with "hands-on" approach;
- Entrepreneurial attitude.

Please apply in ENGLISH, including CV and cover letter via [www.blueorchard.com/about-us/careers/](http://www.blueorchard.com/about-us/careers/) until March 22, 2019.

